# Blockchain to Crypto

Understanding the internet of value...

...cryptography

...economics

...blockchains

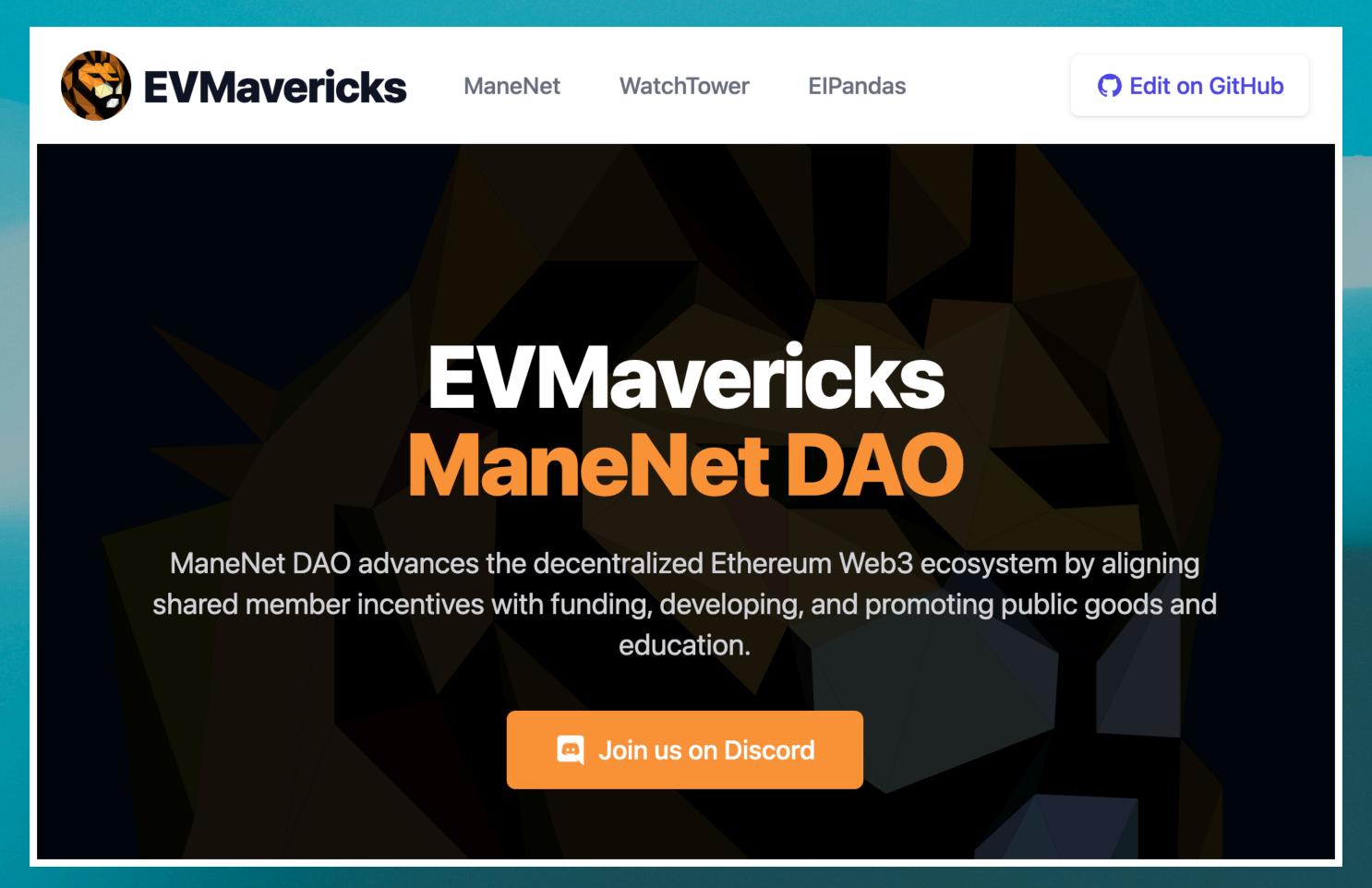


# Jeremy Saxey Co-owner/CTO @ RadiateWP

15 years in WordPress (professional)
In blockchain (hobby)

- ≈2010 ???? learned about
- Late 2017 lost money
- Late 2020 active

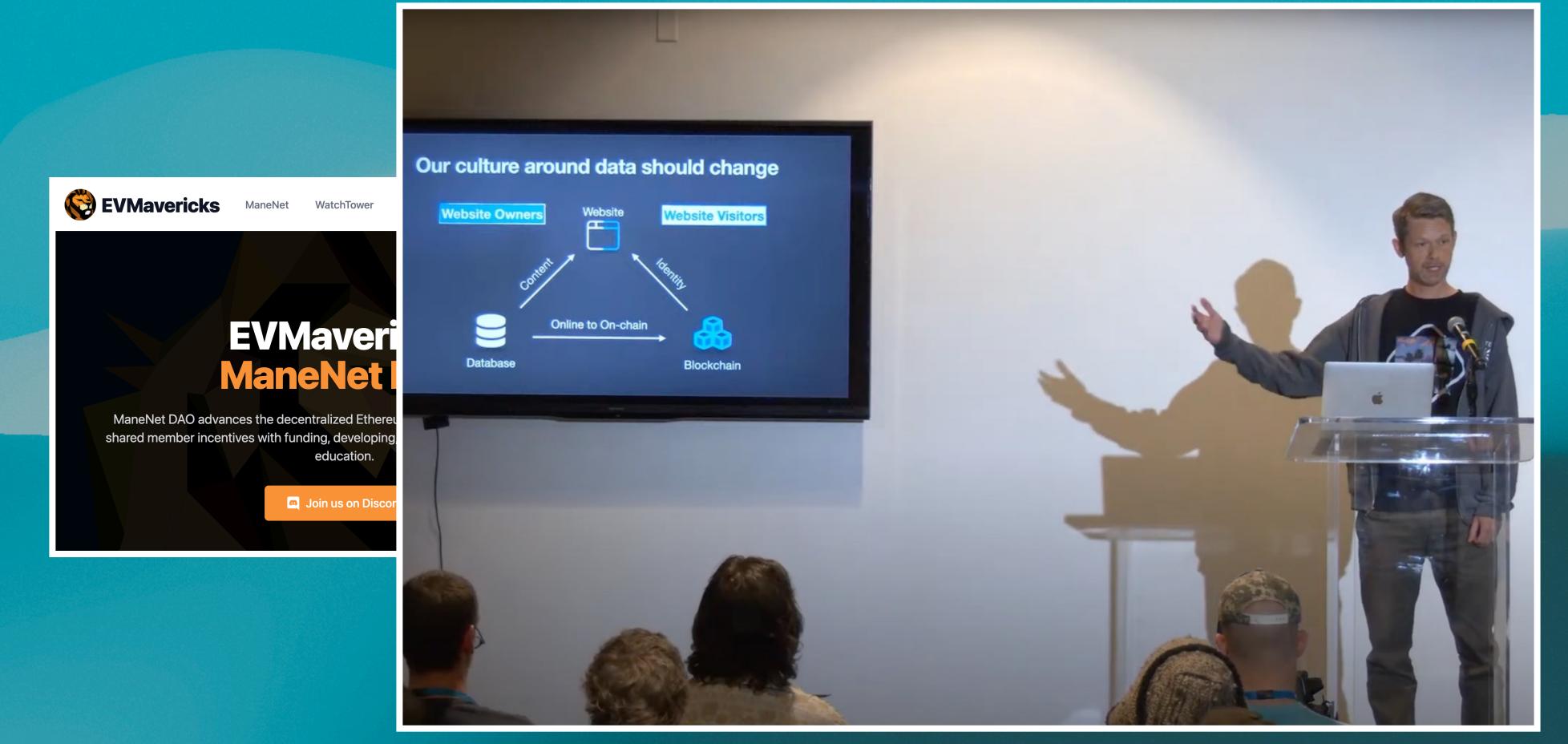






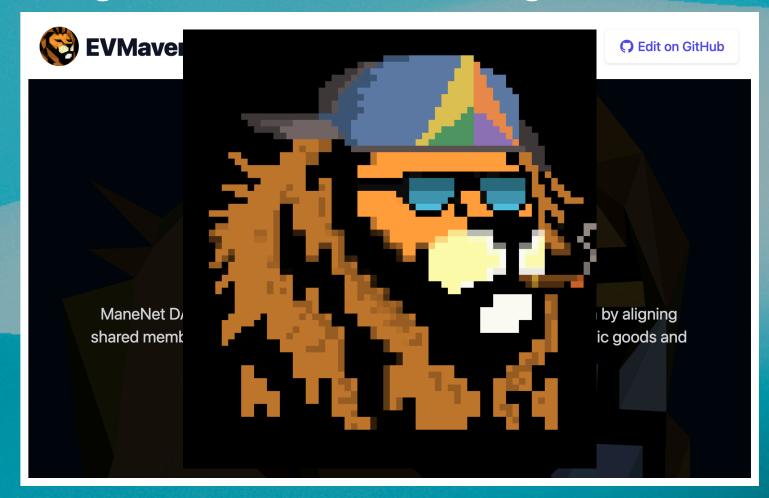






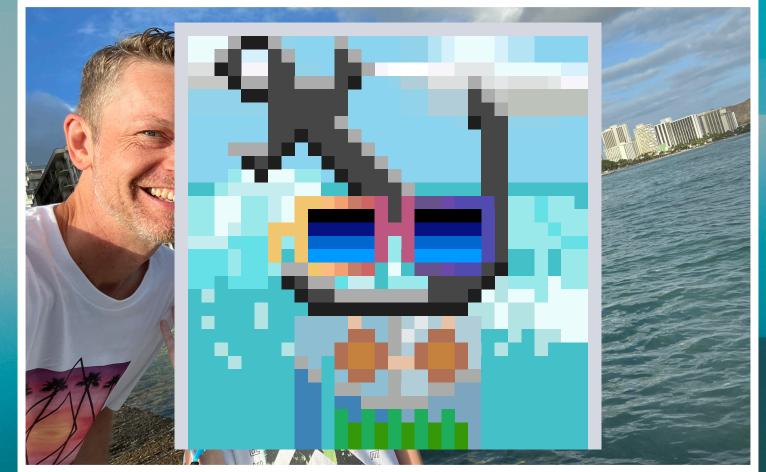


Digital Autonomous Organization



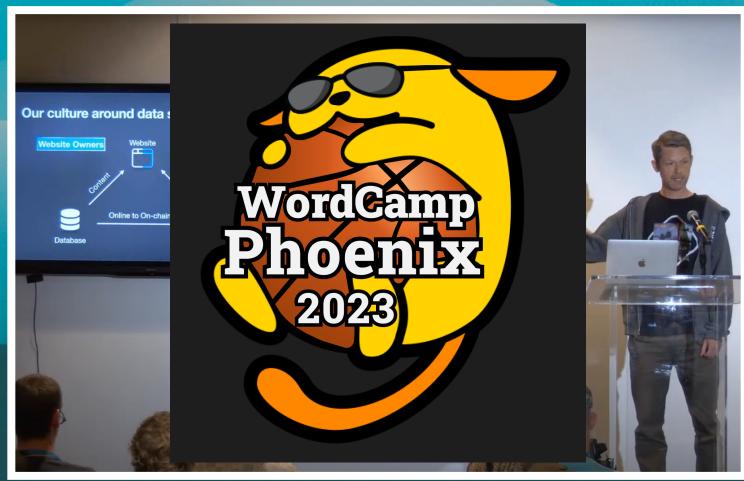
**April 2022** 

Hodlercon 2022



June 2022

WordCamp Phoenix 2023

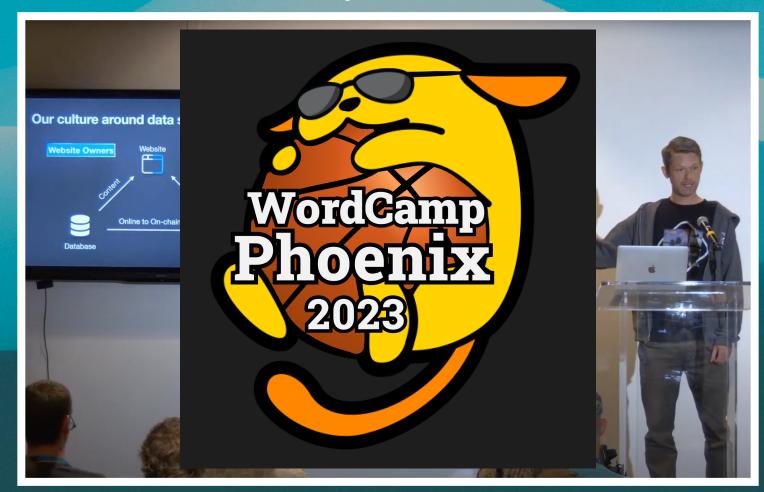


March 2023



## radiatewp.com/about-us

#### WordCamp Phoenix 2023



March 2023



### Hobby-ish

#### Major lens through which I see the world

- What I see
- How it shapes my perception of:
  - money
  - value
- Where I see economic opportunity





## Who's in the audience?

# "Blockchains go mainstream when they become invisible"

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"If you want a *different result* than the average person, you have to *think and act different* than the average person"

"Blockchains go mainstream when they become invisible"

"If you want a different result than the average person, you have to think and act different than the average person"

# Purpose: To help you see what is and will be invisible to most.

# Blockchains sell blocks

#### Blockchains sell blocks

# Operators to run the chain

#### Blockchain: Investment thesis

- Analyze blockchain like a company
- Revenue
  - Transaction fees (Does it sell blocks?)
  - Block rewards (new coins)

- Expenses
  - Capital costs (hardware, facility, etc.)
  - Operating costs (electricity, internet, staff, etc.)

- Profitability
  - Revenue Expenses = Profit

# Are the operators profitable?

Are the operators profitable?

# "Economic Security"

# Bitcoin





#### Bitcoin: A Peer-to-Peer Electronic Cash System

Satoshi Nakamoto satoshin@gmx.com www.bitcoin.org

**Abstract.** A purely peer-to-peer version of electronic cash would allow online payments to be sent directly from one party to another without going through a financial institution. Digital signatures provide part of the solution, but the main



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### Bitcoin: Peer-to-peer digital currency

- Cryptocurrency: payments
- Blockchain: record transactions
- Consensus: Proof-of-Work (computing power)

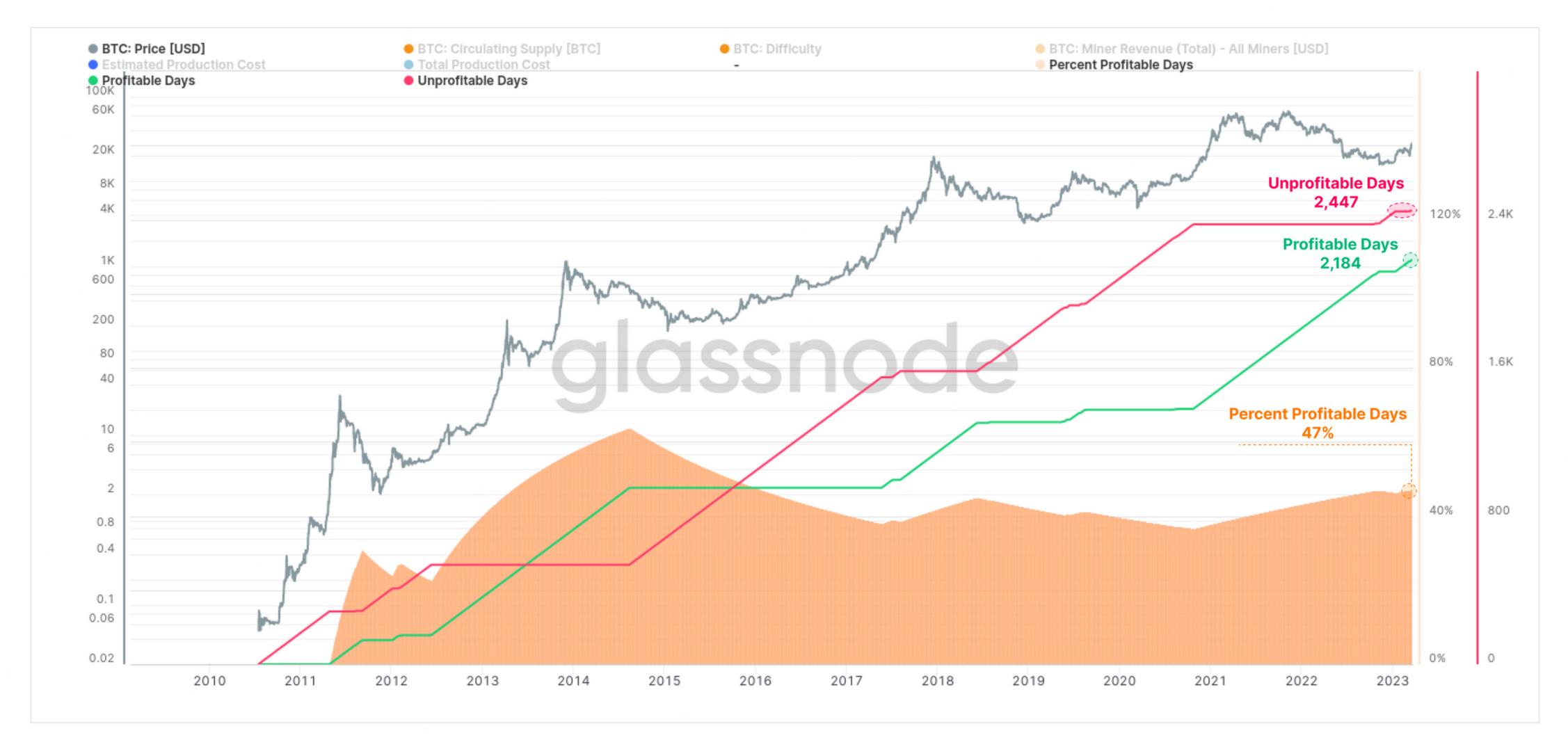
#### Bitcoin: Investment thesis

- Revenue
  - Transaction fees
  - Block rewards

- Expenses
  - Capital costs
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- Profitability
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#### Bitcoin: Miner Revenue Percent Profitable Days



# Are the operators profitable?

Are the operators profitable?

# Economic Security?

### Bitcoin: Why #1?

- First mover advantage
- Simple Narrative
  - Digital money
  - Store of value (digital gold)
- Monetary premium

- Problem:
  - High Costs (electricity)
  - Buy/hold strategy (no Txns)
  - ≈96% of total supply

## Ethereum







Ethereum: A Next-Generation Smart Contract and Decentralized Application Platform. By Vitalik Buterin (2014).

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When Satoshi Nakamoto first set the Bitcoin blockchain into motion in January 2009, he was simultaneously introducing two radical and untested concepts. The first is the "bitcoin", a decentralized peer-to-peer online currency that maintains a value without any backing, intrinsic value or central issuer. So far, the "bitcoin" as a currency unit has taken up the bulk of the public attention, both in terms of the political aspects of a currency without a central bank and its extreme upward and downward volatility in price. However, there is also another, equally important, part to Satoshi's grand experiment: the concept of a proof of work-based blockchain to allow for public agreement on the order of transactions. Bitcoin as an application can

# To say *crypto* is *just* bitcoin, is like saying the *internet* is *just* email

#### Ethereum: Smart Contract dApp Platform

- Blockchain: record transactions
- Smart Contracts: self-executing code
- dApps: Decentralized Applications that interact w/ smart contract(s)
  - what users interact with (web pages / phone apps)
- Smart Contracts + dApps = World Computer

# Bitcoin is the world's spreadsheet, Ethereum is the world's computer

#### Bitcoin is the world's spreadsheet, Ethereum is the world's computer

## Bitcoin can host financial transactions, Ethereum can host a financial system

### Ethereum: "The Merge"

- Switched from Proof-of-Work (PoW) to Proof-of-Stake (PoS)
- Reduced energy usage by >99%
- Entire world's energy consumption decreased by 0.2%
- September 22nd, 2022
- I was there



# "The Merge"



September 22, 2022

#### Ethereum: Staking

- Network Node Operators are "Validators"
- Anyone who stakes ETH is a "Staker"
- "Proof-of-Stake" (PoS)
  - Investment (in the network)
  - Converts collateral into validating rights/rewards
  - Proves you have something to lose (at stake)

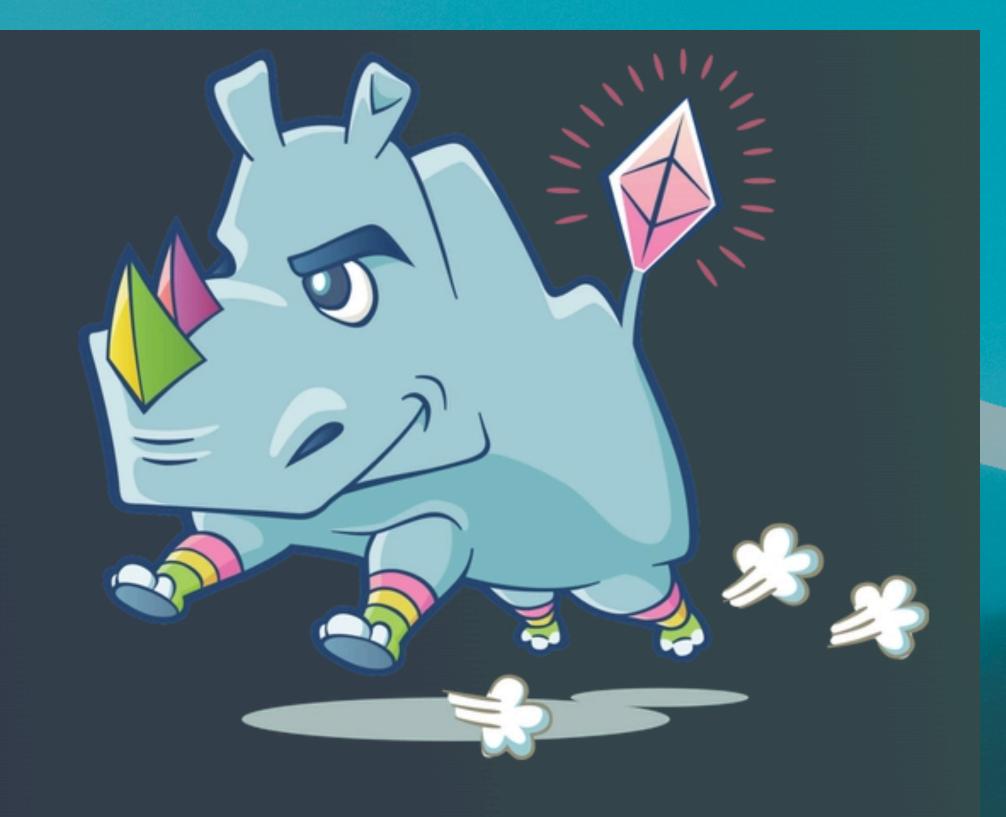
#### Ethereum: Internet of Value

- Staked ETH
  - Productive asset
  - Yield-bearing asset
  - Invest in the Internet
  - Internet bond
  - Native yield of the internet

HOW TO STAKE YOUR ETH

# Earn rewards while securing Ethereum

Staking is a public good for the Ethereum ecosystem. Any user with any amount of ETH can help secure the network and earn rewards in the process.



28,134,743

TOTAL ETH STAKED ①

881,752

TOTAL VALIDATORS ①

3.9%

CURRENT APR ①

## Stablecoins



### Stablecoins: Digitized Dollar

Token 1:1 pegged to fiat currency

### Stablecoins: Digitized Dollar

- Token 1:1 pegged to fiat currency U.S. Dollar
- Onchain dollar-denominated liability
- Backed by:
  - Cash
  - Dollar-denominated assets (Tokenized treasuries)
  - Crypto-backed (staked ETH)

#### **Cryptocurrency Prices by Market Cap** Show Stats The global cryptocurrency market cap today is \$1.47 Trillion, a -0.4%↓ change in the last 24 hours. Read More Show Fully Diluted Valuation ③ Coin Price 7d 24h Volume 1h Mkt Cap Last 7 Days 24h Bitcoin BTC ☆ 1 -0.2% 5.9% \$725,661,285,290 \$37,135.99 -0.1% \$11,259,968,041 ☆ 2 Ethereum ETH \$2,049.22 -0.4% -1.4% 7.9% Buy \$10,950,516,173 \$246,430,530,005 Tether USDT -0.1% -0.1% \$31,067,371,249 \$86,749,610,625 ☆ 3 \$1.00 -0.0% BNB BNB \$38,142,792,285 Buy \$248.22 -0.3% -2.3% 2.0% \$729,432,646 ☆ 5 XRP XRP 1.4% \$922,268,452 \$35,497,202,720 \$0.660737 -0.3% -2.0% Buy (S) USDC USDC \$0.999579 -0.2% -0.1% -0.1% \$6,070,564,850 \$24,215,358,385 ☆ 7 **Solana** SOL \$55.98 -2.9% 37.0% \$3,171,001,922 \$23,739,028,028 Buy -5.7% STETH \$18,351,342,957 \$2,049.12 -0.1% -1.3% 8.0% \$11,768,475 ☆ 9 \$0.379932 -3.4% 9.6% \$453,883,268 \$13,309,083,156 Cardano ADA Buy -0.6% \$11,065,200,246 **Dogecoin** DOGE \$0.078020 0.5% -2.8% 9.9% \$1,180,673,677 Buy

#### Stablecoins: Tokens

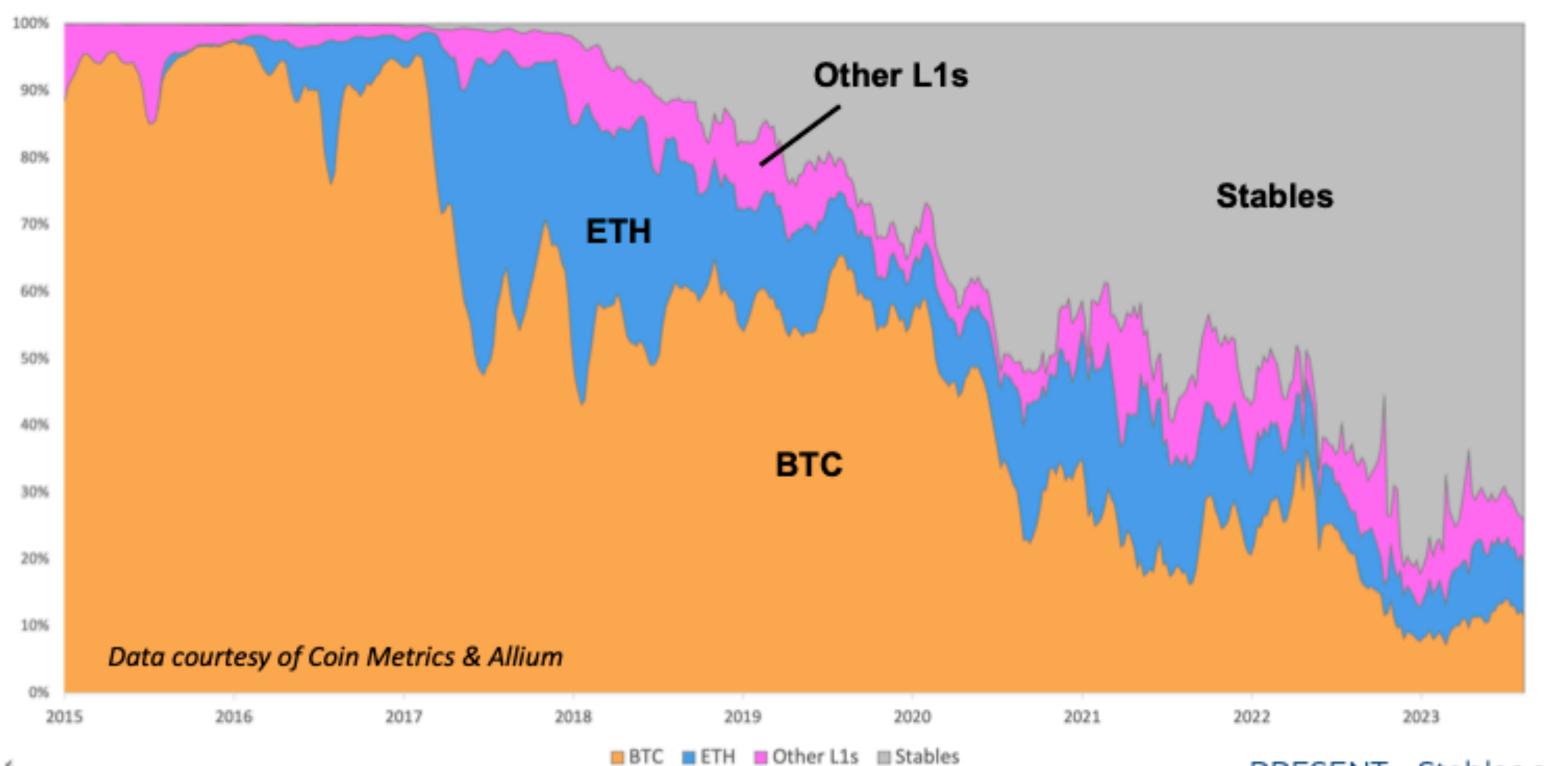
- Smart Contract (ERC-20 tokens)
- USDT (Tether) = non-U.S.
  - ≈70-80% of major stables market share
- USDC (Circle) = U.S.
  - ≈20-30% of major stables market share

#### Stablecoins: Usage (all stables)

- Only ≈10% of total crypto market cap
- ≈70% of all onchain activity (transactions)

#### ...but they dominate on-chain transaction volume



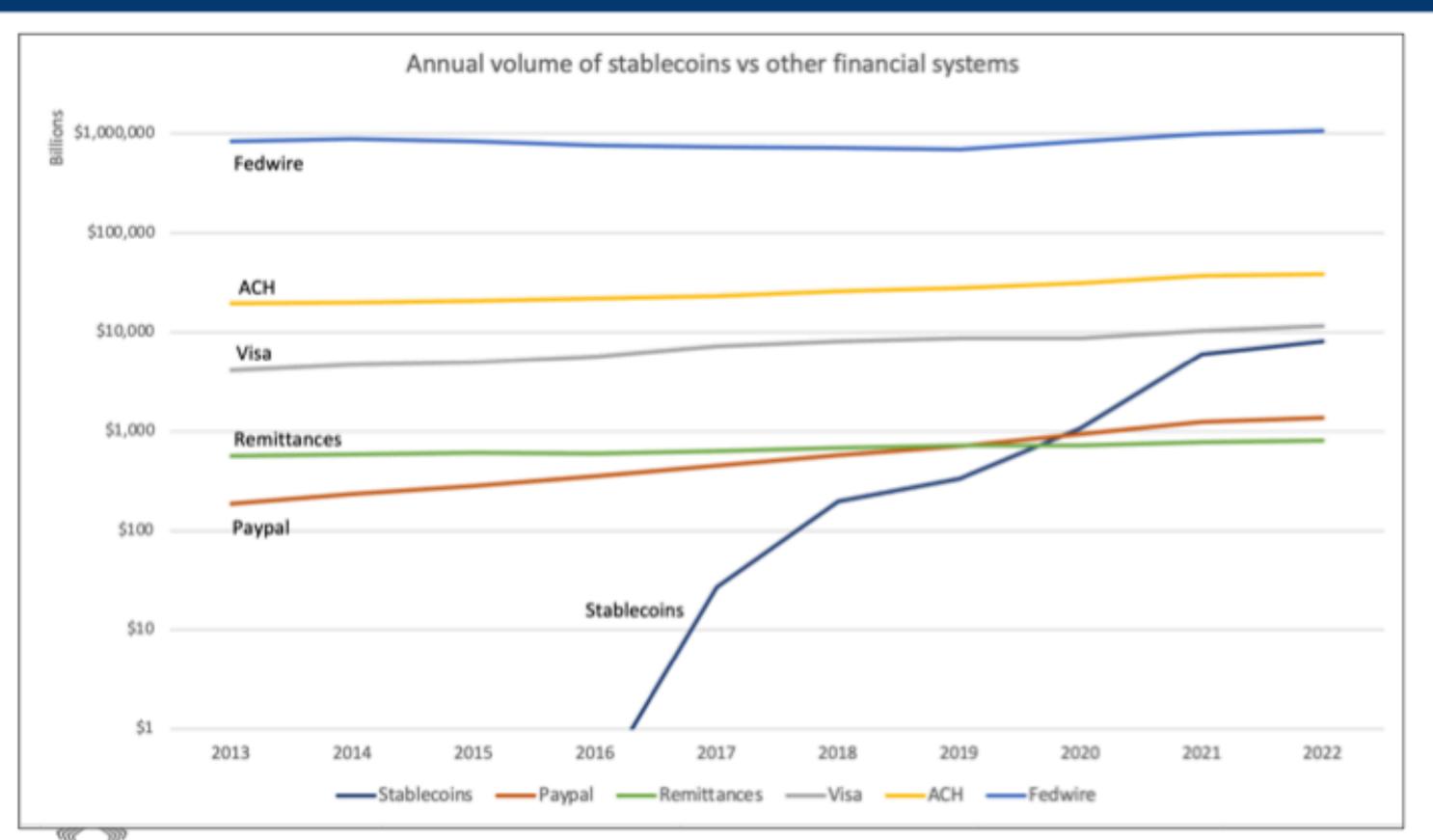


#### Data sampled:

- Native tokens: BTC, ETH, LTC, XRP, TRX, Matic, Avax, BSC, SOL, ARB
- USDT (ETH, Tron, Omni, BSC, Avax, Matic, Arb)
- USDC (ETH, Tron, BSC)
- DAI (ETH, BSC, Matic, Avax)
- TUSD (ETH, Tron)
- BUSD (ETH, BSC)
- FRAX, USDP, USDD, GUSD

PRESENT – Stables are the killer app

#### Stables are catching up to established settlement networks



In the space of 6 years, stables have gone from ~0 to near parity with Visa

Stablecoin figures are adjusted onchain transaction value for major stables via Coin Metrics

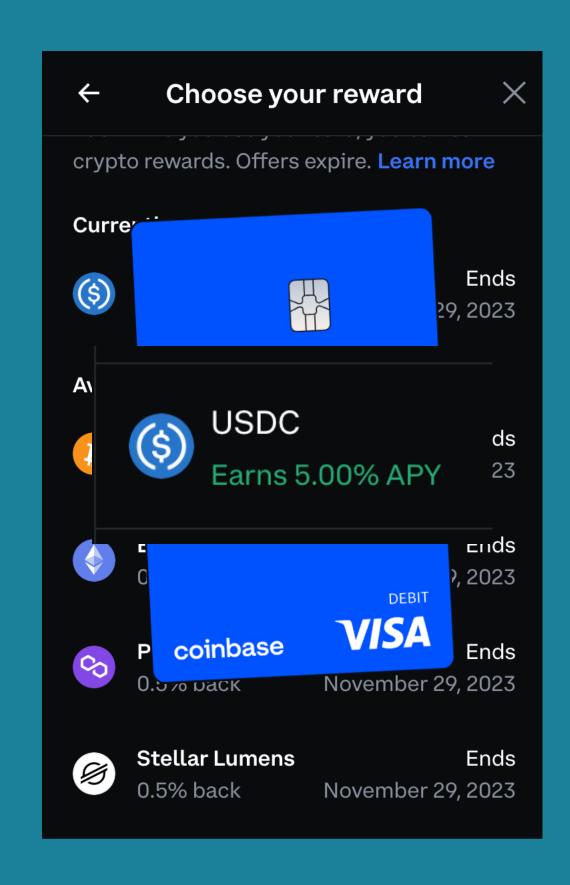
PRESENT – Stables are the killer app

#### Stablecoins: Yield-bearing asset

- US Treasury Bonds
- Staked Ether (Internet bonds)
- Stablecoin issuers make bank (few pass on to customers)
- Tether company (USDT)
  - ≈50 employees
  - \$4B/yr
  - Might be most profitable per employee business in the world

### Stablecoins: USDC real-world example

- Coinbase
  - USDC 5% yield
  - Free sends from Coinbase (no Tx fees)
- Debit card
  - Crypto Rewards (up to 4%, 0.5% currently)
  - Stablecoin-to-Fiat & back instantly
- Superior product



#### Stablecoins: Ethereum Settlement Layer

- Activity on smart-contract chains (Ethereum, Tron)
- Drives demand for Ether (Tx/gas fees)
  - Ethereum captures value stablecoin activity
  - Paid to Stakers

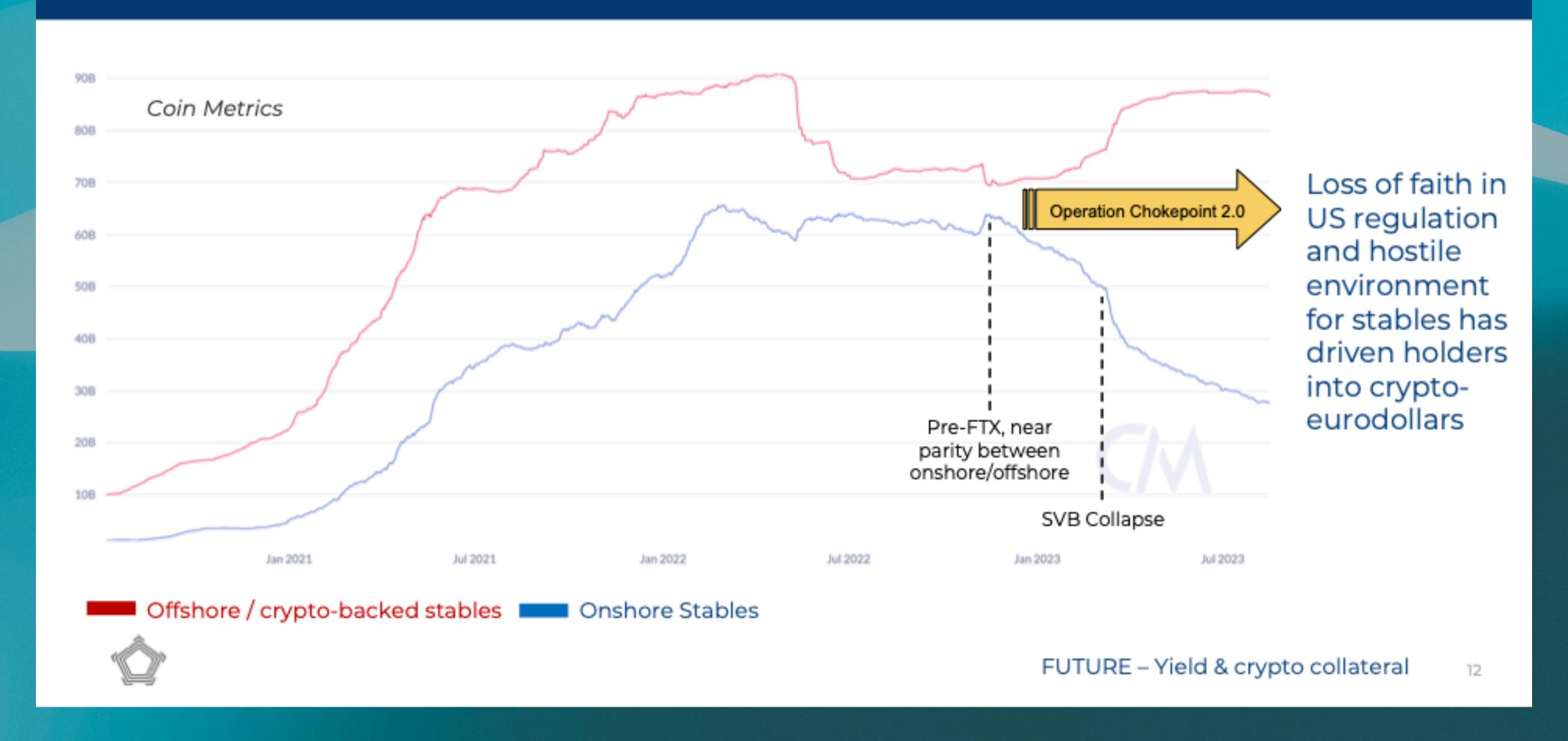
### Stablecoins: Dollar-izing the World

- Digital Dollars are in high demand globally
- Latin America (unstable currencies, e.g. Argentina)
- African countries (prev. unbanked, now financial inclusion)
- Western countries (global reserve currency over their own)
  - Europe, Canada, Australia
- Asia? (Less so)

#### Stablecoins: Bridge fiat to digital currency

- Corporate companies issuing (not US gov)
- Handling the collateral backing (not regulation)
- Global market is choosing digital US dollar (no mandates)
  - Over their own digital currencies (higher USD adoption)
- Market strengthening the dollar during digital currency transition
- Extra-political, market participants have done most the work

#### U.S. policy choices have led to stable offshoring



#### Stablecoins: Product Market Fit

- Stable value
- #1 global unit of account (USD)
- Instant\*, 24/7 settlement
- Yield-bearing
  - US Treasury Bonds
  - Staked Ether (Internet Bonds)



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  - Not on Bitcoin network, runs on smart-contract chains (like Ethereum)
- No financial institutions
  - Backed by financial institutions (issuers, treasury bonds)
  - Moving (slowly) to crypto-native backing (Ethereum, internet bonds)

#### The Future of Finance

- Gutenberg Printing Press
- Enlightenment
- End of Monarchy
- "Separation of church and state"

- Internet
- Cryptoeconomic blockchains
- End of Fiat
- "Separation of money and state"

{Validator}

{Staker}

We're barely scratching the surface

{Consulting}

{Speaking}

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+1 (480)-485-8784



Schedule a

Zoom Call

Schedule Now

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KHALDIAI E VVIII SUPPORT + MANAGEMENT + WORDPRESS

# Thankyou

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